

GROSS POTENTIAL INCOME REPORT BASED ON LIST & GOAL PRICING

Seasonal rates	List Price			Goal Price		
Seasonai rates	Per Night	Average Rental = 7 Nights		Average Rental = 7 Nights	Per Rental Period	
High Season	\$649	7	\$4,543	\$584	7	\$4,089
Low Season	\$649	7	\$4,543	\$584	7	\$4,089
Sukkos	\$1,843	14	\$25,800	\$1,659	14	\$23,220
Pesach	\$925	14	\$12,950	\$833	14	\$11,655

ANNUAL Earnings Based on % of Occupancy
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GROSS - Based on List Price	NET - Based on List PriceGROSS - Based on Goal Price		NET - Based on Goal Price	
\$157,614	\$126,091	\$141,853	\$113,482	
\$146,809	\$117,447	\$132,128	\$105,702	
\$136,003	\$108,802	\$122,402	\$97,922	
\$125,197	\$100,157	\$112,677	\$90,142	
\$114,391	\$91,513	\$102,952	\$82,361	
	List Price \$157,614 \$146,809 \$136,003 \$125,197	List Price List Price   \$157,614 \$126,091   \$146,809 \$117,447   \$136,003 \$108,802   \$125,197 \$100,157	List Price Goal Price   \$157,614 \$126,091 \$141,853   \$146,809 \$117,447 \$132,128   \$136,003 \$108,802 \$122,402   \$125,197 \$100,157 \$112,677	

Annual Earnings Based on % of Occupancy (If Owner uses the Apartment on Sukkos & Pesach)					
% of Occupancy	GROSS - Based on List Price	NET - Based on List Price	GROSS - Based on Goal Price	NET - Based on Goal Price	
55%	\$118,864	\$95,221	\$106,978	\$85,582	
50%	\$108,059	\$86,447	\$97,253	\$77,802	
45%	\$97,253	\$77,802	\$87,527	\$70,022	
40%	\$86,447	\$69,157	\$77,802	\$62,242	
35%	\$75,641	\$60,513	\$68,077	\$54,461	

Annual Earnings Based on % of Occupancy (If Owner uses the Apartment on Sukkos)						
% of Occupancy	GROSS - Based on List Price	NET - Based on List Price	GROSS - Based on Goal Price	NET - Based on Goal Price		
55%	\$131,814	\$105,451	\$118,633	\$94,906		
50%	\$121,009	\$96,807	\$108,908	\$87,126		
45%	\$110,203	\$88,162	\$99,182	\$79,346		

\$79,517

\$70,873

\$89,457

\$79,732

\$71,566

\$63,785

40%

35%

\$99,397

\$88,591